

# QUALITY



Friulmac is a well known and trusted brand name among international wood processing machinery producers, and offers an excellent range of products which exceed all CE quality requirements.

Our suppliers are an important factor in our prestige, as our success is in part determined by the quality of their services.

Our main goal at Friulmac is to maintain our leadership in the edge processing machine production sector. To this purpose, the company plans to make large scale investments in human resources and market research as well as in technical experimentation for design purposes.

Please, call to make arrangements for a personalized visit in our establishment in Udine in the Friuli province of Italy - known to be the center of European chair production. You will experience how the world's bestselling DET and Machine Centers are designed, produced and assembled.



#### HEAD OFFICE ITALY

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#### SALES AND SERVICE NORTH AMERICA

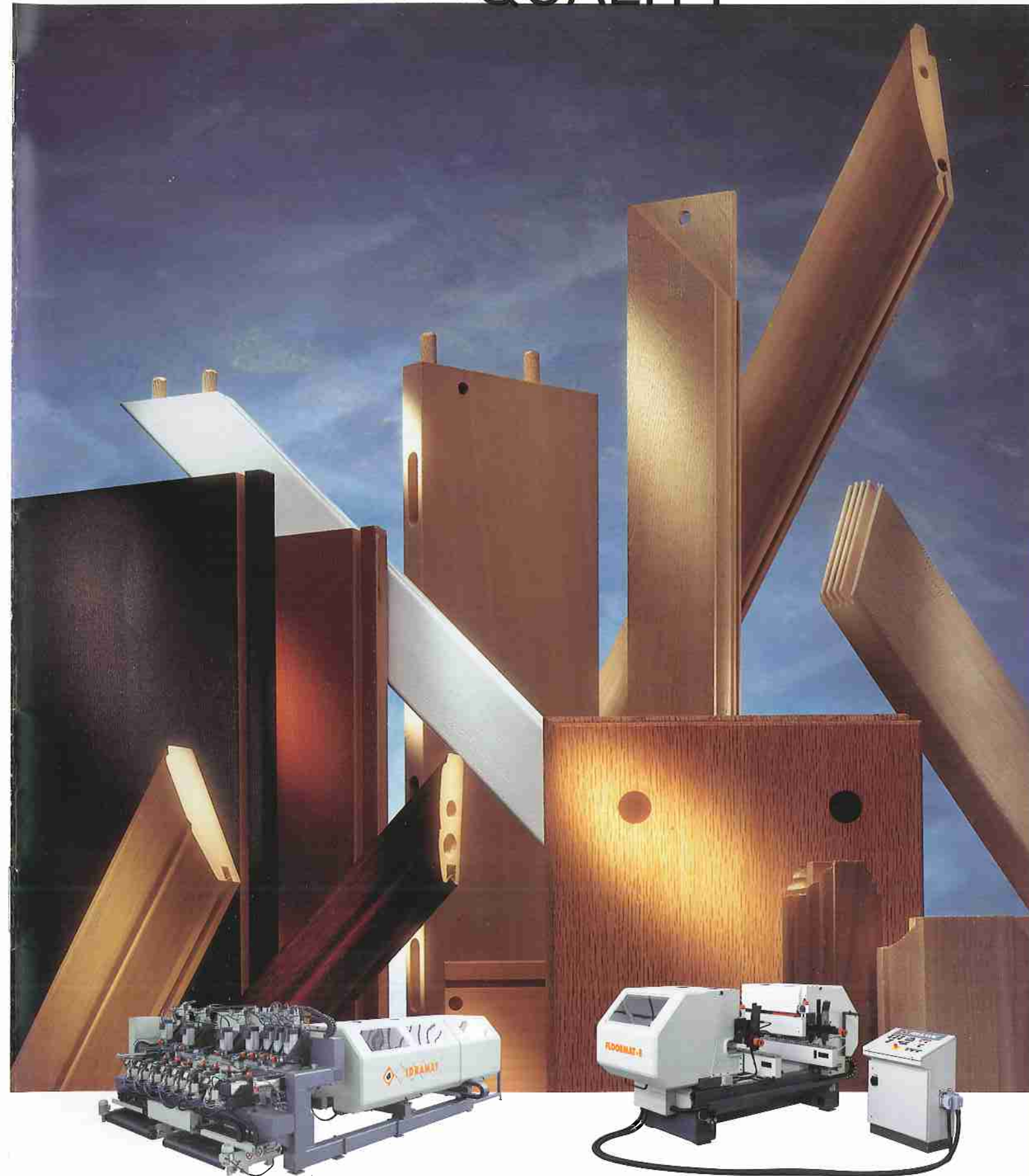
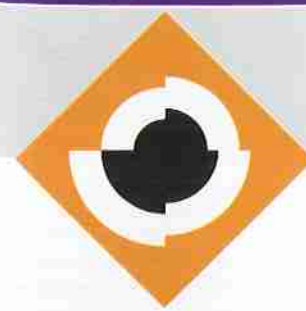
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Fax 828/327-6273  
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www.friulmacusa.com  
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#### SALES AND SERVICE ASIA/PACIFIC

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# FRIULMAC

TRADITION  
and INNOVATION  
and QUALITY



Nielsen Business Srl, Verona - www.nielsen.it

# MARCHIOL

S.p.A.

INGROSSO MATERIALE ELETTRICO

VILLORBA (Treviso)

Viale della Repubblica, 41

www.marchiol.com E-mail: marchiol@marchiol.com Tel.0422-4271 Fax 0422-421759



## State of the art technology through tradition

Friulmac, which today is based in Udine's industrial area, started life in 1949 at Manzano (UD), as a small company hand sharpening tools and band saws for the local chair producing industry, which was undergoing a period of great expansion during the first few years after the war.

The subsequent addition of a maintenance and technical assistance workshop marked the rise of the Novello family business which, together with dedication and technological research has taken the company to the levels it has reached today, and to be considered the leader in its sector.



At present, the company's production area covers 6000 m<sup>2</sup>, which, as the total plant covers 25000 m<sup>2</sup>, leaves ample room for further expansion plans for the near future.

The company has been able to significantly increase its production capacity and reach its current, very high quality standards thanks to a number of carefully targeted investments in high technology machine tools and the acquisition of a CAD computer design system with IDEAS software, which renders 3D views of simulated machines in motion, edits component dimensions and makes structural calculations.

The range of products now includes:

- specialised automatic machines for: butting, planing, drilling, injecting glue and inserting pins into the edges of components for furniture, kitchen doors, front doors, doorframes, etc; dual squaring machines; automatic butting/planing machines for a multitude of applications; machines for machining parquet; drills; different types of loaders for matching machines; automation systems, transport systems, return connections, etc.






**Alta tecnologia e qualità al servizio della sicurezza nelle aziende**

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*Posizionatori - Visualizzatori - Encoder*  
*Sistemi di Misura Magnetici*

ELGO ELECTRIC S.R.L.  
 Via Brescia, 2/- 1 - 25030 Berlingo (BS) - Tel. 030/99.73.901 - Fax 030/99.73.913  
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nuove soluzioni per la comunicazione aziendale



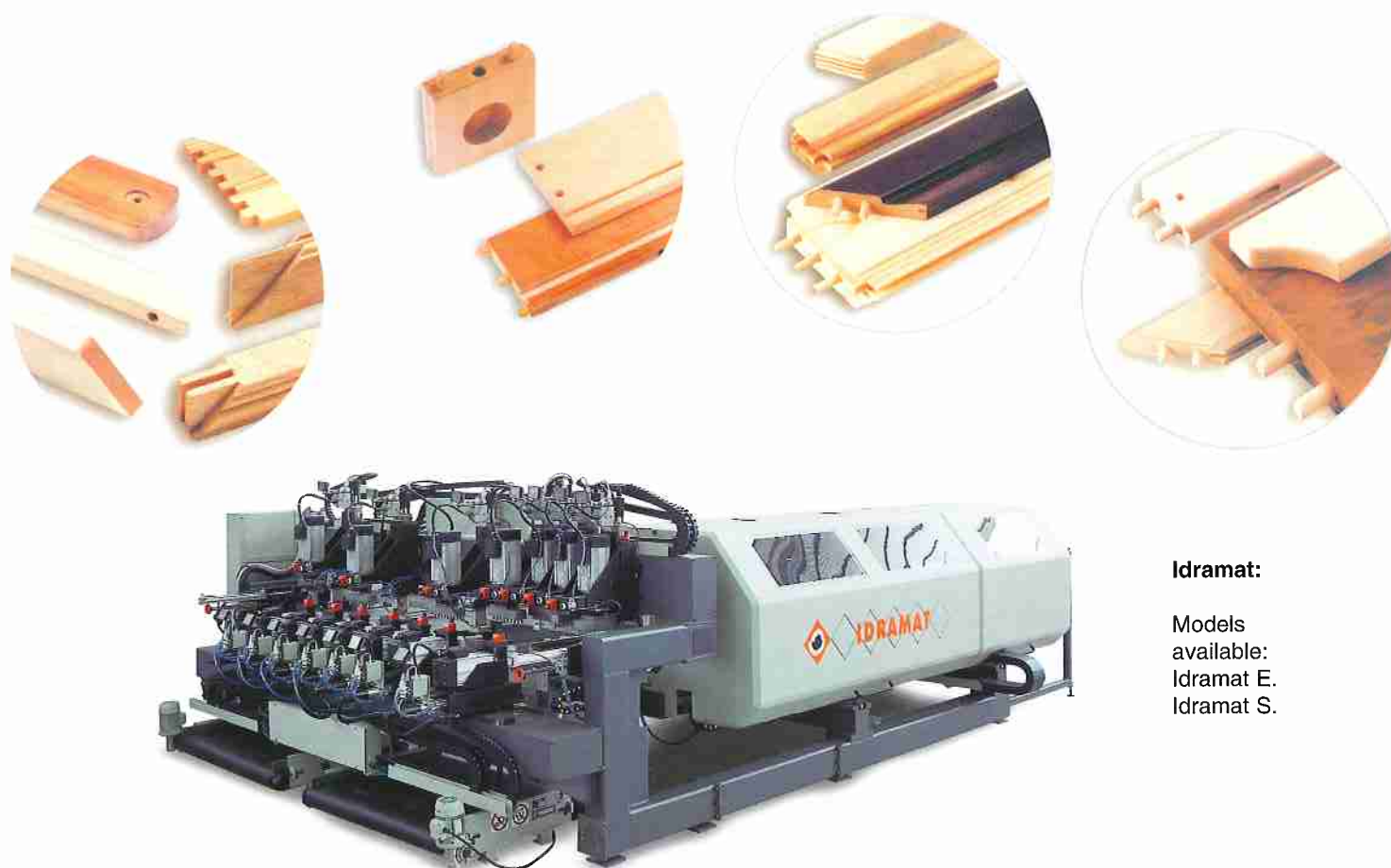
## Friulmac products: technology and efficiency for every client.

From the wide range of Friulmac products, we have selected the following list of the most important articles in our current production and technological development strategy:

**IDRAMAT:** high technology as standard for an infinite variety of applications. Improve your quality standards and production capacity! Become more flexible!

**QUADRAMAT:** guaranteed quality for the user. Innovative technology in dual squaring machinery!

**CONTOURAMAT:** this "all-in-one" machine is indispensable in the manufacture of components for kitchens, furniture, doorframes, etc. This unique edge machining system makes 'just-in-time' production easy!



### Idramat:

Models available:  
Idramat E.  
Idramat S.

### FLOORMAT:

available in C, E and S models for the machining of edges in parquet flooring. The most comprehensive range of products for every type of client and job.

### RANDOMAT:

available in E and S models for edge machining with different lengths of material. Technology at the service of practicality!

### MECHANISATION:

a wide range of complementary machines to ensure the automation of your production line. Matching machine feeders for processing material with different lengths or identical lengths, and also for preparatory butting of the material. Transport systems, connection transfer and return systems.



### Floormat:

Models available:  
C, E, S - for end cut  
profiling operations.



**motori elettrici**

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Centrale oleodinamica per impianti luminari

Centrali Oleodinamiche    Cilindri Oleodinamici    Oleodinamica Commerciale    Pneumatica Commerciale    Profilati Alluminio    Postazioni lavoro Manuale    Sistemi a Transfer    Autodistributori a Vibrazione    Sistemi di Filtrazione



# BENEFITS

## Benefits for the client

Our main goal at Friulmac is to meet the requirements of our clients in such a way that they can quickly and profitably recover the costs of the investment made. With this in mind, Friulmac offers the following personalised services:

### ✓ INDIVIDUAL SOLUTIONS FOR DIFFERENT JOB REQUIREMENTS:

Our experts will analyse your requests to determine whether you need standard or personalised machines, which are suited specifically to the particular job in question and compatible with the 'just-in-time' philosophy of today's market. This adds further value to your investment.

### ✓ MODULAR SOLUTIONS:

All Friulmac machines are modular and can be installed as part of a line together with other, different processing machinery. For many years, Friulmac has had an interactive relationship with producers in other sectors of the wood machine industry. This lets the client combine the best systems from different sectors of the industry when building a production line.

### ✓ SERVICE:

After the sale of its products, Friulmac keeps up a relationship of trust with its clients: we can provide the services of our technicians for the installation, testing and maintenance of the machine. We also provide training courses for your operators either at your own factory or at the Friulmac training centre.

### ✓ REPLACEMENTS PARTS:

Our efficient service department, together with our sub-branches and international dealer network ensures immediate response to requests and rapid supply of replacement parts, so the client never has to deal with delays or excessively long periods of machine inactivity.

### ✓ FRIULMAC AROUND THE WORLD:

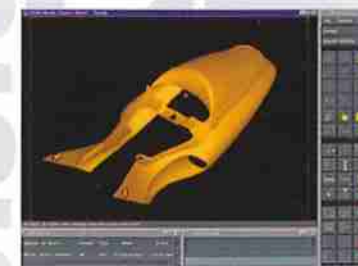
The Friulmac head office is based in Italy; we have two operative branches in the US and in South East Asia, which act as sales branches and provide technical assistance abroad for the North American and Asian markets.

Friulmac also has a network of dealers all over the world which act as contacts for our clients and for immediate technical assistance.

# SDRC

**I-deas**™ Get  
There  
Faster™

SDRC con la suite di prodotti I-DEAS è in grado di gestire l'intero Processo di Sviluppo Prodotto, con un'unica soluzione scalabile ed integrata. Progettazione 2D e 3D, Analisi e Simulazione Cinematica, realizzazione Stampi e verifica con strumenti di Reverse Engineering sono solo alcune delle innumerevoli funzionalità che I-DEAS può offrire.



**PUNTI DI FORZA**

**SCALABILITÀ**

**GESTIONE GRANDI ASSIEMI**

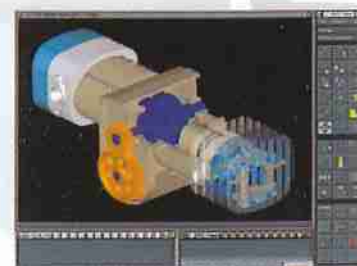
**FREE FORM SURFACE MODELING (Superfici di classe "A")**

**PROGETTAZIONE ASSIEMI**

**DURABILITY E DYNAMICS (Fatica)**

**ANALISI TERMO/FLUIDO DINAMICA**

**TDM - DATA BASE RELAZIONALE INTEGRATO PER LA CONDIVISIONE DEI DATI TECNICI!**



Azienda \_\_\_\_\_ Settore attività \_\_\_\_\_  
 Nome \_\_\_\_\_ Cognome \_\_\_\_\_  
 Indirizzo \_\_\_\_\_ Città \_\_\_\_\_ Cap \_\_\_\_\_ PV \_\_\_\_\_  
 Tel \_\_\_\_\_ Fax \_\_\_\_\_ E.mail \_\_\_\_\_

Tipologia progettazione:  2D  3D  FEM  CAM  Altro \_\_\_\_\_

Sono interessato a:  Ricevere ulteriore materiale informativo e CD Demo

Assistere ad una presentazione di I-DEAS  Essere contattato da un vostro commerciale

Con riferimento alla Legge 675/96 "Tutela delle persone e di altri soggetti rispetto al trattamento dei dati personali", si esprime il consenso al trattamento dei dati di cui alla presente scheda. L'ufficio Marketing di SDRC Italia è a disposizione per correggere o cancellare il Vostro nominativo.

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**SDRC**

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**SDRC**